
Department – Career Development (Sales)

Designation – CDE / CDO

Company Brief-

Jaro Education is a 12 year old leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections and over 2 Lakh alumni.

Jaro education is also successfully catering to the needs of working professionals by offering them varied choices in management and technology programs from reputed institutes / universities / colleges for pursuing the course online.

With various academic achievements and accolades, Jaro Education is known for providing students with the most innovative & successful online management and technology programs in India.

Jaro is awarded with Best Employer for “Career Development and Leadership Grooming” By Employer Branding Awards (EBA) in February 2016. We have received prestigious National Level awards for our exceptional contribution in education industry.

Academic Partners:

- IIM, Ahmedabad
- IIM, Trichy
- IIM, Nagpur
- IIM, Kozhikode
- IMT, Ghaziabad
- Welingkar Institute of Management
- Dayanand Sagar University, Bangalore
- Alliance University, Bangalore
- Shiv Nadar University, Delhi NCR
- Rotman School Of Business, University of Toronto
- Swiss School of Management
- KPMG
- Bharati Vidyapeeth Deemed University, Pune
- Guru Nanak Institute of Management Studies, Mumbai
- National Stock Exchange
- iFEEL, Lonavala (Full time B-school)
- Niranjana Hiranandani School of Real Estate

Job Description:

1. Connecting with minimum 80 working professionals (prospective students) each day from the leads/database present on leadsquared CRM
2. Generating a pool of prospects by identifying the need of upskilling depending on the student's area of interest
3. Helping prospective students with the detailed information about the programs offered through phone or video counselling & create a strong pipeline
4. Ensure to meet daily deliverables & achieve weekly/monthly enrolment target

Remuneration details for a fulltime post graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.30,000	Rs.50,000	Rs.30,000	Rs.40,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
Total amount per month	Rs.50,500	Rs.70,500	Rs.50,500	Rs.60,500
Components				
(in Rs. Per annum)	Rs.6,06,000	Rs.8,46,000	Rs.6,06,000	Rs.7,46,000

Remuneration details for a graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.25,000	Rs.40,000	Rs.25,000	Rs.35,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
Total amount per month	Rs.40,000	Rs.55,000	Rs.40,000	Rs.50,000
Components				
	Rs.4,80,000	Rs.6,60,000	Rs.4,80,000	Rs.6,00,000

Working days - Monday to Saturday
Office Timings - 10:00 a.m. to 7:00 p.m.

www.jaroeducation.com



The Best ICT Enabled
Higher Education
Institute Award, 2012



**Educational Excellence
Awards**

Most innovative &
Successful Online MBA
Program In India, 2012



MODI Awards
Outstanding Contribution
In Online Education, 2017



ABP Education Awards
Best Digital Learning
Innovation Award, 2018